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E-Mail
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To: Philadelphia ROU
Buffalo ROU
Atlanta ROU
Florida ROU

RE: Amerada Hess Corporation -1997 Promotion Planning

A check of 2nd Quarter Promotion Planning Worksheets indicates that a number of Hess Marts and Hess Co-Op's do not have allocated SKU's.

Please ensure that each Hess Mart and Hess Co-Op with a Retail Partners Contract in your Region has at least 1 SKU per promotion allocated.

Please call me if you have any questions.

Thank you.

Nick Kuruc

<u>Sales</u>		<u>Retail</u>	
1221 _____	1222 _____		
1222 _____	1223 _____		
1223 _____	1226 _____		
1224 _____	1229 _____		
1225 _____	ROM _____		
1226 _____	PC _____	SC _____	
1229 _____	MC _____	PA _____	
1240 _____			
1244 _____	RSM _____	RBM _____	

51850 6131